

















## Job vacancy: Country Manager Sweden

#### **Profile requested:**

Senior managers
Directors and chief executives
Directors and chief executives

#### **Job location:**

Stockholm, Sweden

### Job description:

The employer is a personal shopping platform born in the heart of Amsterdam, looking for a Country Manager for their new office/showroom in the centre of Stockholm.

The enterprise was founded in Amsterdam 1.5 years old ago and the Swedish team is currently working from an office in Copenhagen. It has a team of 60 fashionistas and techies. It recently received venture capital funding and will be opening up local offices across Europe.

In this role the Country Manager will be responsible for growing and operating the business in the Swedish market. Sweden was launched remotely in October and the company expects to have a team of 20 in the Stockholm office during 2015. As a country manager you will report directly to the founders.

Before opening up the office the Country Manager will spend 1-3 months in the Amsterdam and Copenhagen offices to learn the ropes..

The position will offer the following advantages: competitive salary and annual bonus, Apple hardware, a highly responsible position with lots of freedom and lots of high fives.

#### Key Responsibilities:

- Open up the Stockholm office from scratch together with the Sales team lead and a founder
- Hiring, training and managing personal shoppers and community managers
- Support the localisation of our PR & marketing campaigns
- o Total P&L ownership.
- Take high-level design choices and decide on technical standards, including coding standards, tools and frameworks.

#### **Requirements:**

- o Top talent from a respected university or business school
- o Minimum of three years experience with managing a commercial team or a start-up
- o Pragmatic, entrepreneurial and independent work ethic
- Interest in fashion
- Fluent in Swedish and English.

#### **Bonus Points:**

- o Experience with ecommerce or entrepreneurship
- International experience from studying or work

Work starting date: **01-03-2015** Form of employment: **full time** 

Type of contract: **fixed term** (at least 6 months)

Gross monthly wage (Euro): 3000

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